

# The Spark

**October 15th – Week 8**

## MAKING NEW CONNECTIONS

You may be attending events this semester that will involve meeting new people (a.k.a. networking). These events include:

- [Pack Expo International](#), 10/14-10/17
- [Chemical Engineering Industry Day](#), 10/19
- [NSBE Fall Regional Conference](#), 10/25-10/28
- [BuiltIn Chicago Top Companies Hiring](#), 11/1
- [Bioengineering Industry Day](#), 11/2
- [SHPE National Convention](#), 11/7-11/11



We recommend the following approach to making new connections at these conferences and tradeshows:

1. Prepare a 30-second pitch to introduce yourself to new people.
2. Research which companies will be at the event; make a list of those that you want to talk to. Prepare questions to ask them in advance, such as questions about their products, technology, or what engineers do at the company.
3. Casually approach representatives from aforementioned companies at their tables, after a session/presentation, or during a break or scheduled meal during the event.
4. As an icebreaker, introduce yourself and strike up a conversation using the questions that you've thought about in advance. Go with the flow during your conversations!
5. When the conversation is over, don't walk away without getting their name and asking for their business card so you can keep in touch via LinkedIn or email. Send [follow-up messages](#) to them no more than a week after the event!

## ANNOUNCEMENTS

**ThoughtWorks®  
OPEN HOUSE**  
Friday, October 19 | 3:00pm – 5:00pm  
ThoughtWorks Chicago

**RSVP HERE**

Open Entry Level Positions for 2019  
- Software Developer  
- Business Analyst  
- Quality Assurance Analyst  
- Experience Designer

ThoughtWorks is a global software consulting company with offices across the world. Come visit us during our Open House – you will get an opportunity to learn more about our work and our culture right here in our Chicago office.

Chicago | New York City | Atlanta | Dallas | San Francisco

thoughtworks.com | 200 E Randolph St, 20<sup>th</sup> Floor, Chicago, IL | 312-373-1000

**OCT. 19 - 21 | CHICAGO, IL**

**BUILTWORLDS  
<Hackathon/>  
2018**

**REGISTER TODAY**

## UPCOMING EVENTS

**Click on the red circle for more information about the event**

**OCT  
14-17**

**Pack Expo International**  
FREE | McCormick Place  
RVSP Required

**OCT  
19**

**Chemical Eng Industry Day**  
Fri. 2:30pm-6:30pm | RSVP Required  
SSB Conf Room A,B,C

**OCT  
17**

**Diversity Virtual Career Fair**  
Wed. 9am-5pm | RSVP Required

**OCT  
19**

**Thought Works Open House**  
Fri. 3:00PM-5:00PM | RSVP Required  
ThoughtWorks Chicago

**OCT  
17**

**Automotive Revolution and  
Carloudy Innovation Hackathon  
Orientation with Cognitive AI  
Technologies**  
Wed. 5pm-7pm | Library, Rm 1-470

**OCT  
19-21**

**Builtworlds Hackathon 2018**  
Fri. | Registration Required  
ThoughtWorks Chicago

**OCT  
15,19**

**Resume Review Sessions**  
Mon. 3pm-4pm | Fri. 2:30pm-1:30pm  
SEO 1000

**OCT  
16**

**LinkedIn Workshops**  
Tues. 3pm-4pm | SEO 1000

## EMPLOYERS WHO ARE HIRING



**INTERNSHIPS \* JOBS \* CO-OPS**

Upload your resume

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**UIC**

**CAREERS**