Didn't get the offer? Turn that rejection into a connection

The law of averages tells us that we will be passed over for more job offers throughout our careers as opposed to how many offers we accept. This is to be expected. How we respond to these results can determine the trajectory of our career path going forward.

It's natural to feel a sense of defeat and wonder what went wrong, but it's not productive. Instead, you can use the opportunity to create contacts with hiring personnel within your field.

Unfortunately, employers rarely reveal why they pass on certain candidates during the hiring process, other than they chose to go with who they felt was the best candidate. This response also frees the employer from any liability as to why they passed on other candidates. You might not think it's fair, and it might not be, but it's legal.

Even if you are unable to find out why the employer took a pass on you, you can still maintain a connection with them. You never know when another opportunity may pop up. Also, recruiters and hiring managers are willing to refer people to their own personal networks, because it's all about networking!

Creating and maintaining relationships with recruiters and hiring personnel from the employers who took a pass on you is a great way to build your network and uncover hidden job opportunities that may never even get posted.

Since most jobs these are secured through networking it makes sense to have a robust network of professionals who work in the field where you intend to have a long and prosperous career.

So the next time an employer takes a pass on you, do not pass up on the opportunity to develop and maintain a relationship with them. Take the high road. You never know where it may lead.

FOLLOW-UP: Starting salaries and pay rates: It's all about knowing your worth

Last week the starting salaries we listed for Master level BioE and ChemE majors were lower than Bachelor level students. Upon further review, we realized the sample size was much smaller for master level salaries. It did not paint a realistic picture of projected salaries due to potential outliers. We chose to use data from the National Association of Colleges and Employers because they were directly reported from employers. To provide a larger picture of the salary landscape, MS students in BioE and Chemical Engineering were emailed supplemental salary information today. We also suggested in last week’s newsletter that you research multiple resources to help you prepare for your future career in engineering.

Following Up | Interviewing | Negotiating Offers
Resume | Cover Letter | Searching | Networking
Details & List of Employers
Jensen Hughes Info Session
Tues. Nov. 7th | 5 - 6 PM
SEO 1000 | ChemE/Civil/EE/ME
Event Details
FABTECH
Nov. 6–9 | McCormick Place, Chicago
FREE Admission – Register by Nov. 3
Event Details
Tackling the Technical Interview
Wed. Nov. 8th | 5 – 6 PM
LH A1 | Major: CS
Host: Lyons CG
Register & Event Details
STLE Info Session
Thurs. Nov. 9th | 4 – 6 PM
ERF 2nd Fl, Atrium | All Majors
Event Details
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Career Advice from the Experts
We have hand-selected recent articles with career development advice to help you prepare for your future career in engineering.
Featured articles this week: Networking
 9 tips for becoming a successful networker
 8 pieces of networking advice you can't afford to ignore
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#### Chemical Engineering Industry Day

**FRIDAY, NOVEMBER 17TH**
3-5 PM | SCE Cardinal Room

**SEATS LIMITED!**

**Tech Tour/Career Fair @ 1871**  
Mon. Oct. 30th | 5 - 9 PM
Merchandise Mart | CS/CompE
Event Details

**Government Job Fair**  
Fri. Nov. 3rd | 1 - 4 PM
SCE – 3rd Floor | All Majors
Details & List of Employers

**FABTECH**  
Nov. 6–9 | McCormick Place, Chicago
FREE Admission – Register by Nov. 3
Event Details

**Jensen Hughes Info Session**  
Tues. Nov. 7th | 5 - 6 PM
SEO 1000 | ChemE/Civil/EE/ME
Event Details

**Smithfield**

**Getting Ready @ ecc.uic.edu**

Career Advice | Upcoming Events | UICCareers.com
This Week Archives | Industry Links | CPT paperwork

**DETAILS**

**Group Resume Reviews**  
Monday 3-4 PM | Fridays 12-1 PM
SEO 822 | Bring a printed out resume

**DETAILS**

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