

Didn't get the offer? Turn that rejection into a connection

The law of averages tells us that we will be passed over for more job offers throughout our careers as opposed to how many offers we accept. This is to be expected. How we respond to these results can determine the trajectory of our career path going forward.

It's natural to feel a sense of defeat and wonder what went wrong, but it's not productive. Instead, you can use the opportunity to create contacts with hiring personnel within your field.

Unfortunately, employers rarely reveal why they pass on certain candidates during the hiring process, other than they chose to go with who they felt was the best candidate. This response also frees the employer from any liability as



to why they passed on other candidates. You might not think it's fair, and it might not be, but it's legal.

Even if you are unable to find out why the employer took a pass on you, you can still maintain a connection with them. You never know when another opportunity may pop up. Also, recruiters and hiring managers are willing to refer

people to their own personal networks, because it's all about networking!

Creating and maintaining relationships with recruiters and hiring personnel from the employers who took a pass on you is a great way to build your network and uncover hidden job opportunities that may never even get posted.

Since [most jobs these days are secured through networking](#) it makes sense to have a robust network of professionals who work in the field where you intend to have a long and prosperous career.

So the next time an employer takes a pass on you, do not pass up on the opportunity to develop and maintain a relationship with them. Take the high road. You never know where it may lead.

FOLLOW-UP: Starting salaries and pay rates: It's all about knowing your worth

Last week the starting salaries we listed for Master level BioE and ChemE majors were lower than Bachelor level students. Upon further review, we realized the sample size was much smaller for master level salaries. It did not paint a realistic picture of projected salaries due to potential outliers. We chose to use data from the National Association of Colleges and Employers because they were directly reported from employers. To provide a larger picture of the salary landscape, MS students in BioE and ChemE were emailed supplemental salary information today. We also suggested in [last week's newsletter](#) that you research multiple resources to help give you a more accurate sense of what your starting salary should be upon graduation.

Chemical Engineering Industry Day



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FRIDAY, NOVEMBER 17TH

3-5 PM | SCE Cardinal Room

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EVENTS

Tech Tour/Career Fair @ 1871

Mon. Oct. 30th | 5-9 PM
Merchandise Mart | CS/CompE
[Event Details](#) **RSVP Required**

Government Job Fair

Fri. Nov. 3rd | 1-4 PM
SCE - 3rd Floor | All Majors
[Details & List of Employers](#)

STLE Info Session

Thurs. Nov. 9th | 4-6 PM
ERF 2nd Fl. Atrium | All Majors
[Event Details](#)

FABTECH

Nov. 6-9 | McCormick Place, Chicago
FREE Admission - Register by Nov. 3
[Event Details](#)

Jensen Hughes Info Session

Tues. Nov. 7th | 5-6 PM
SEO 1000 | ChemE/Civil/EE/ME
[Event Details](#)

ITA Networking Event

Tues. Nov. 14th | 5:30-7:30 PM
@ Echo Global | Major: CS/CompE
[Event Details](#)

Group Resume Reviews

Mondays 3-4 PM | Fridays 12-1 PM
SEO 822 **Bring a printed out resume**

[DETAILS](#)

LinkedIn Workshop

Tuesdays | 3-4PM | SEO 822

[DETAILS](#)

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- [8 pieces of networking advice you can't afford to ignore](#)
- [5 tips for better super-connecting](#)



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